# 2021: The Main Highlights

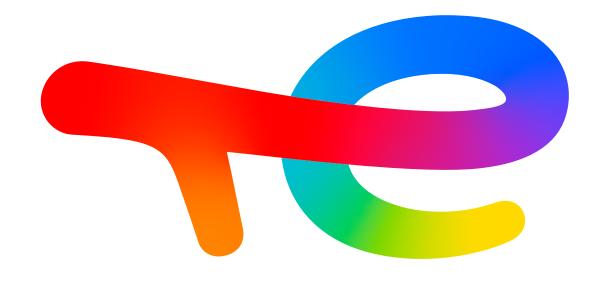
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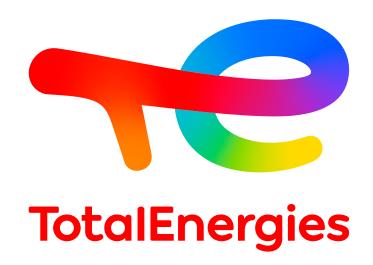
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# TotalEnergies



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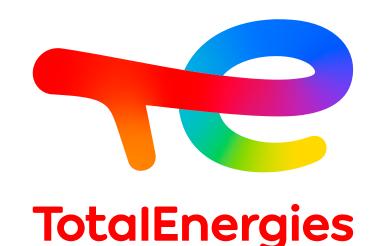




The commitments we stand for



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*Bonjour* on your way

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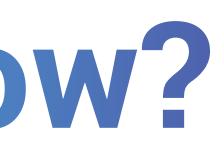
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# Message from the Managing Director

Dear customers and partners,

2021 has been a difficult year. The challenges were almost daily, both for you and for us!

The fuel supply has been interrupted at different times as the importation of petroleum products is governed by an official mechanism of the Central Bank, which has often implicated delays in approvals. These interruptions, however, did not prevent us from offering you a **product with a guarantee of quality** and a **service with a guarantee of safety**.









#### **TotalEnergies**

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#### Here are some key figures during 2021:

1 **1 M** 

refueled cars within our network

Zero

accidents for our trucks circulating on the roads



More than **450** 

product tests done by the mobile laboratory at the service stations



More than 800

safety checks performed before the start of any work or operation at the warehouse and the service stations

321 employees mobilized at the directly managed service stations

3

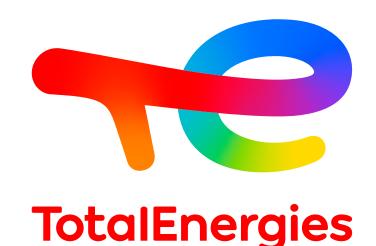


100's

of factories and households supplied with our lubricants and diesel provided by our General Trade and DAFA teams







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# Message from the Managing Director

Quality and safety remained and remain the watchwords and **I thank the teams** who have been mobilized to ensure the continuity of our business. Thanks to the efforts of all, we were able to overcome the challenges.

Being a subsidiary of TotalEnergies, we are backed-up by the know-how and expertise of a broad energy Company that is diversifying its energy offering. "Total" is now **"TotalEnergies"**, a name which reflects the Company's ambition to **supply various forms of energy**: oil and biofuels, natural gas and green gases, renewables, and electricity.

Our ambition is also great, and we look forward to better days to transpose the ambition of TotalEnergies locally and be the pioneers in supplying new forms of energy!

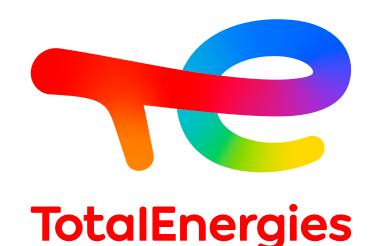
Daniel Alvarez Managing Director & Country Chair, TotalEnergies Marketing Lebanon S.A.L.











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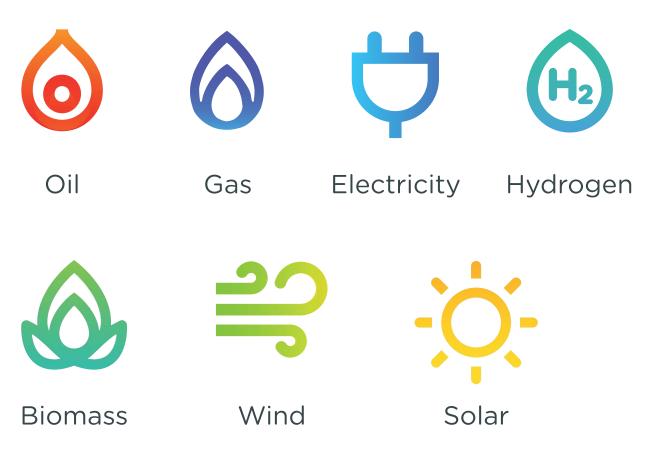
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# **TotalEnergies Ambition**

TotalEnergies aims at bringing its technical expertise and experience to accelerate the development of **renewable energies** and bring a big step closer to delivering **zero emissions by 2050**. Discover TotalEnergies ambition

offer to reach its ambition?

7 energies

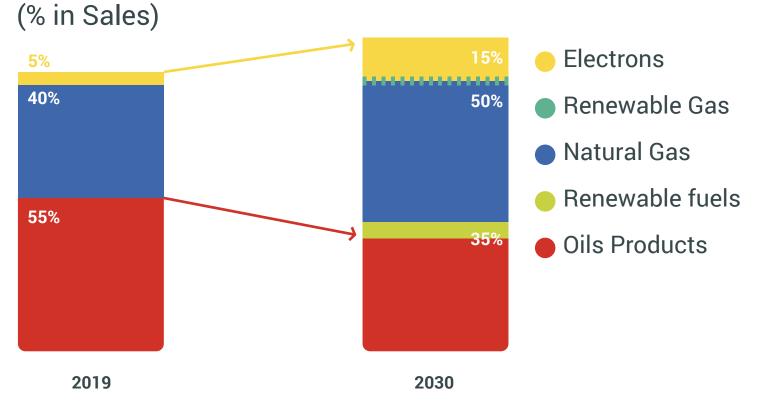




### How TotalEnergies is working to achieve a diversified energy

#### **OUR TRANSFORMATION INTO A BROAD ENERGY COMPANY**

Energy sold to our customers





**TotalEnergies** 

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# **Keeping in touch**

Our team has been always ready to assist you and we have reinforced our **communication** to keep you updated with our continuous actions and efforts.

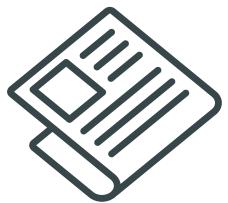
#### How have we kept in touch in 2021?



More than 6,000

answered questions on all our online tools





### **4 dispatches**

of our newsletter, TotMag.LB

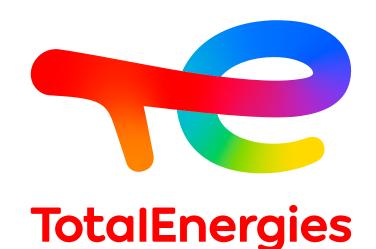


informative and educational published videos

#### 60

online communications to the subscribers via our platform. Want to stay in touch with our latest news, register here 🕜





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### **Bonjour** on your way

The purchasing ecosystem was challenging in 2021, but Bonjour convenience stores kept offering you a quality service, a wide variety of local and imported products, **continuous offers** throughout the year, and a choice of **different payment methods**.

#### How have we assisted you on your way this year?



5,234

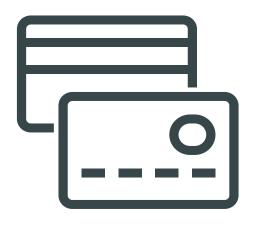
products offered at **Bonjour** stores



offers and promotions

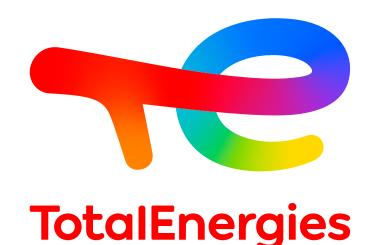






payment methods: cash, TotalEnergies card, Visa / Master cards and Easyeats card





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### The commitments we stand for

Quality, safety, and the environmental approach remain our cornerstone! Your safety and the safety of our employees come first while we never compromise on the quality of the products and services we offer.

#### How do we dedicate our actions towards our quality, safety, and environmental commitments?

- emissions till end of December 2021. To know more 🧭
- quality, and the environmental approach
- while ensuring a safe and quality service at our clients' doorsteps

• 23 solar service stations contributing to reducing 716 tons of carbon

Every detail at our service stations and warehouse is designed to ensure **safety**,

Massive resources are deployed from the shipment load to the products delivery







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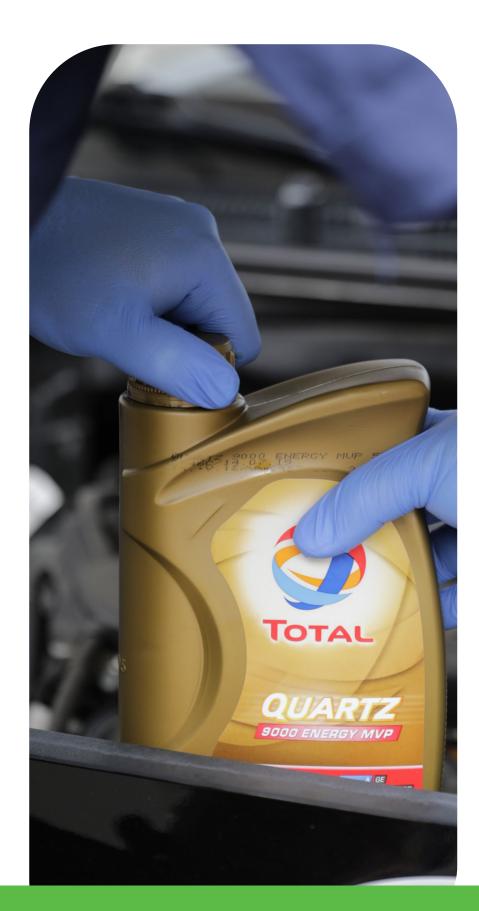
### The commitments we stand for

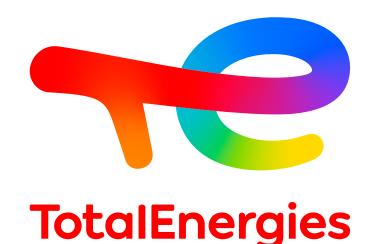
- ensure you a safe service at all times 🧭
- of Quartz lubricants
- food safety management

• Our service station attendants regularly undergo firefighting trainings to

 Our oil change specialists undergo periodic trainings and welcome you at the stations to provide you with a high-quality service and the best choice

• Our team is regularly trained to perform **fresh food checks** at *Bonjour* stores, making sure the food aligns with internationally recognized guidelines for





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# The commitments we stand for

safety, and environmental commitments?

- maintenance fees 🧭

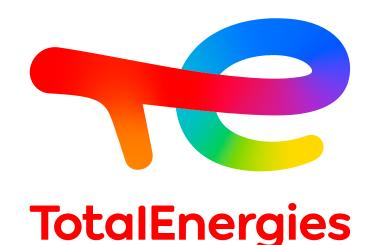
For more, follow us 🚹 TotalEnergies 🙆 totalenergies\_lb

# How do we dedicate our communication towards our quality,

**Storing fuel** at home can put you and your family in danger. Be aware

From fuel consumption increase to reduced engine power or lifespan, the effects of bad quality fuel and lubricants may vary while incurring additional





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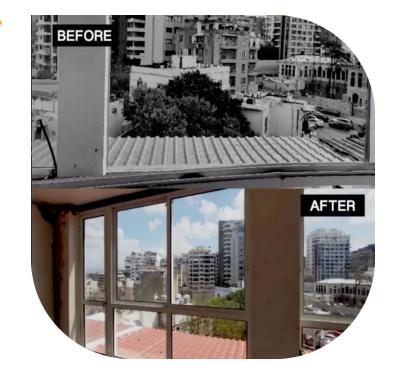
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## Socially engaged

We are more and more **committed to our societal role**. Our socially responsible acts were translated by several initiatives that are close to our hearts.

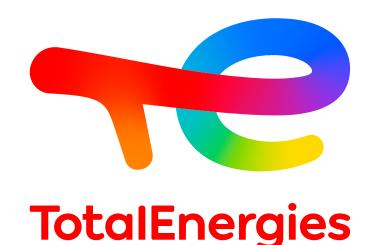
#### How have we served our community in 2021?

- Supporting the reconstruction of 161 apartments after the port blast
- Donating more than 100,000 liters of diesel to 4 public hospitals across the Lebanese territory
- Internal launching of TotalEnergies Women's Initiative for Communication and **Exchange (TWICE)** with 2 events and around 100 attendances sensitized on gender diversity and women's empowerment topics
- Supporting *Ciné Caravane* operation with more than 1,000 attendees who were given the opportunity to be introduced to cinema culture through outdoor film screenings









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# Socially engaged

- team given by TotalEnergies Business Accelerator Program
- topics

Want to know more about our sustainable development commitments and highlights, kindly click here



• Supporting "Plastic-To-Fuel"(PTF), a local start-up - enrolled in Energy Innovation Hub accelerated by Nucleus Ventures – that aims at transforming plastic waste to fuel. 8 mentoring sessions for PTF

• We asked for your input through a survey with more than 65 discussed

